



Burnside Plastics
Excellence Without Compromise

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1st May 2008

“Fair Go”

Dear Valued Customer,

In light of recent events, beyond Burnside Plastics control, I would like to take this opportunity to dispel any untruths and rumours with regards to the distribution of Danpalon.

In the past, we have represented two Israeli companies, distributing their polycarbonate range of products:

Palram – The world’s largest manufacturer/ innovator of polycarbonate sheets, with a range including Suntuf, Durashield, Palsun and Sunlite.

Danpal – Manufacturer of Danpalon in a small factory in Israel.

In 1997 we obtained the Australian and New Zealand distribution rights to Danpalon. Burnside Plastics placed high emphasis on growing and improving the Danpalon status in the construction, architectural and domestic markets, to the extent that today it is a vibrant and highly sought after addition to the roofing, walling and glazing component of our industry.

Recently Danpal advised Burnside Plastics that they are terminating supply and taking over distribution themselves in Australia, even though we had increased sales by over 2000% during our tenure.

Although stunned by the decision, our response, with much help from Palram, was to design and develop the next generation of standing seam multiwall products to replace our Danpalon.

We are pleased to announce that the new Sunpal multi® sheet will be here by the end of the month.

Advantages of Sunpal multi® which have not previously been offered in a multicell sheet include:

- 25 year watertight warranty
- Patented fixing system for easy installation
- UV 2 sides as standard
- Thicker walls for ultimate impact resistance
- Longer spans and lower joining profile

We invite you to continue your valued support of Burnside Plastics and the next generation Sunpal multi®. For full details of the new Sunpal multi® range, please contact me on the above details.

Yours faithfully

Greg Fahey

National distributors of polycarbonate roofing and glazing systems